













Carrier	Quarterly Wage Report/DE9C not required for:
	<p>Promotion through 3/31/2023 No DE9C is required for 5+ enrolling. Excludes Virgin groups, Groups with 10% of EEs residing out of CA, and groups with more than 20% COBRA enrollments.</p> <p>Underwriting Highlights:</p> <ul style="list-style-type: none"> • Pick 10: mix and match any combination of plans and networks. • Participation Promotion (Q3 '21 through Q1 '22): Small groups enrolling 5-100 need to meet 25% participation. Standard 60% participation applies to groups enrolling 4 or less subscribers. • QWTS Requirements: Quarterly Wage & Tax Statements not required on groups enrolling 5 or more. QWTS is required for groups with less than 5 enrolling, no current employer group coverage, more than 10% of employees located outside CA, or more than 20% are COBRA/Cal-COBRA employees. <p><i>Note: Information is subject to change and carriers can request additional documents as needed.</i></p>
	<p>Promotion through 12/31/2022 No DE9C required for 3+ enrolled</p> <ul style="list-style-type: none"> • Must provide a copy of the most recent prior carrier bill. • Payroll is required for eligible employees not listed on the bill • New hire letter if required for newly hired employees not yet listed on the prior carrier bill or payroll • Virgin groups are excluded from promotion. <p>Underwriting Highlights:</p> <ul style="list-style-type: none"> • Statewide Network Flexibility Promotion: Employers can choose 2 PPO Networks with 1 HMO or 2 HMO Networks with 1 PPO. • Relaxed Participation: Enrolling 5+ need to meet 25% participation. Standard 65% participation applies for 4 or less subscribers. • Valid Waivers: Individual coverage both on and off the exchange will be accepted as a valid waiver (in addition to waivers due to Medicare, Medi-Cal or military, or covered as a dependent on a spouse or parent's group plan). <p><i>Note: Information is subject to change and carriers can request additional documents as needed.</i></p>
	<ul style="list-style-type: none"> • 3 to 95 enrolling • Blue Shield reserves the right to require the following documentation for groups of 3 to 95 enrolling: <ul style="list-style-type: none"> ◦ The group's most recent DE9C Quarterly State Tax Withholding Statement ◦ Payroll register for employees hired after the DE9C filing or if any employees are out of state
	<p>No DE9C is required for 6 + enrolling</p> <ul style="list-style-type: none"> • A copy of the most recent prior carrier bill is required • Must submit payroll for EE's enrolling that are not listed on the prior carrier bill.
	<p>DE9C not required for Sole Proprietors.</p>
	<p>Required</p>
	<p>Promotion through 12/31/2022</p> <ul style="list-style-type: none"> • Enhanced Choice A & B Promo: No DE9 required for 5+ enrolled: No DE9C or prior carrier bill required. Health Net can be written alongside other carriers. Now employees enrolled on another carrier through the same employer plan will not count against participation. • Sell HMO with 6 Package: NoDE9C required for groups of 6+ enrolled <p><i>Note: Information is subject to change and carriers can request additional documents as needed.</i></p>
	<p>Groups of 1+ enrolling Business Documentation required (example: business license/SOI) Start Up groups and groups leaving a PEO do qualify for this promotion.</p>
	<p>Required</p>

NO DE9C PROMOTIONS/GUIDELINES

(CONTINUED)

	<p>Promotion through (No end date): Groups with 3+ enrolling. There must be a minimum of one W-2 employee who is not a spouse of the owner or partner.</p>
	<p>Required.</p>
	<p>Required.</p>
	<p>Guideline: 1-9 enrolling: Required 10+ enrolling: Can submit a completed and signed Participation Certification form in lieu of a DE9C. If in business less than a year, submit at least one applicable tax document.</p>