



Molina Agent Bonuses 2020

AGENT Bonus for Renewing 2020 Members

# of Renewed Members	Bonus Amount Per Member
25 - 49	\$5
50 - 99	\$6
100 - 249	\$7
250 - 499	\$8
5000 - 999	\$9
1,000+	\$10

AGENT Bonus for New 2020 Members

State	# of New Members	One-time Bonus Amount per Member
MI, MS, NM, OH, UT, WA, WI	25+	\$25
CA, FL, SC, TX	50+	\$50

Payment Details:

- Bonus payment will pay out in June, 2020 to your agency. Your agency is solely responsible for paying any bonus amounts to you.
- A minimum of 25 new members in MI, MS, NM, OH, UT, WA and/or WI is required to be eligible for the bonus in these states. This is calculated cumulately across these states.
- A minimum of 50 new members in CA, FL, SC and/or TX is required to be eligible for the bonus in these states. This is calculated cumulately across these states.
- Bonus amounts must be earned by each agent individually. New enrollments by an agent will not be added to enrollments by a different agent for purposes of meeting the enrollment target.
- One-time payment. [Not Per Member Per Month (PMPM)]
- The above table outlines the enrollment targets for each state for new 2020 members and the eligible bonus amount.
- One-time payment will be determined by the total amount of qualifying policies and the dollar amount that corresponds.

Program terms and conditions:

- NEW MEMBERSHIP ONLY!
- Members must effectuate 1/1/20 (1/1/20 or 2/1/20 in CA only)
- Members MUST remain enrolled with Molina through 3/31/20 (or 4/30/20 in CA only for 2/1/20 effective membership)
- Members must not have any data discrepancies in the 834 report
- Members cannot be in grace period for nonpayment of premium on 3/31/20 (or 4/30/20 in CA only for 2/1/20 effective membership)