



Dickerson
Employee
Benefits
Insurance Services

AUTHORIZED
GENERAL AGENT



The Dickerson Employee Benefits and PrimePay Strategic Partnership

INTRODUCING THE DICKERSON EMPLOYEE BENEFITS & PRIMEPAY TEAM!

Dickerson Employee Benefits and PrimePay have created a strategic partnership to provide businesses access to a single-source human resources, group benefits, payroll, and workforce management solution. As a broker, you have the opportunity to generate sales and increase retention through access to an infrastructure of streamlined, integrated solutions and resources not generally available to independent brokers.



Dickerson Employee Benefits is proud to have partnered with agents for more than 50 years, providing service that is concierge-level for small and large group medical and ancillary business. Discover how Dickerson can provide brokers like you with the support, service, and scale needed to successfully compete in the marketplace.

- ✓ Dedicated Renewal Department
- ✓ Account Management
- ✓ Voluntary/Integrated Benefits
- ✓ Broker-friendly PEO
- ✓ Workers' Comp
- ✓ Electronic Enrollment



Founded in 1986, PrimePay is one of the largest privately owned employee management solutions providers in the country, offering a full range of integrated payroll and HR support services. Find out why PrimePay has been able to foster such strong broker relationships and how you can benefit from PrimePay's Broker Concierge Program.

- ✓ Payroll Services
- ✓ ERISA Compliance Services
- ✓ Pre-Tax Health Accounts
- ✓ ACA Compliance Services
- ✓ COBRA Administration
- ✓ Time & Labor Management

An Easy Three Step Process

- 1 Begin to discuss with your clients the new solutions offered through the Dickerson Employee Benefits-PrimePay Partnership
- 2 Send an email or phone request to your dedicated Dickerson Employee Benefits contact providing the details on the referral opportunity
- 3 Dickerson will reach out to brokers in conjunction with PrimePay to discuss the opportunity, prepare a proposal, schedule a time to meet you and your client, and develop the next steps to move the opportunity forward

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